

## Astilleros de Mallorca within **STP**

Always faithful to our philosophy of providing top quality service, we have invested in technology, state of the art equipment and a professional team that is exclusively available for you in STP. This public yard which has 55.000m<sup>2</sup> of dry dock facilities, with a travel lift of up to 700T, has opened up a new market and we have embraced the opportunity to be a part of this expansion.

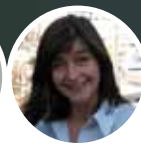
Our fully functioning mechanical and metal workshop is unique and available for any specific job or complete refit.



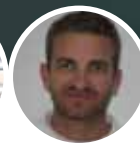
Should you have any questions, you are welcome to drop by or contact the Astilleros de Mallorca STP Team.



Rob van Wieringen



Jo Mowbray



Alex Casares



Nacho Diaz

19/22

SEPTEMBER 2012

MONACOYACHTSHOW

## Superyacht Cup 2012 sponsors

We are pleased to inform you that this year Astilleros will also be attending the Monaco Yacht Show. Our team will be at your disposal at our newly designed stand and look forward to meeting you.

For the 12th year in a row, Astilleros de Mallorca is sponsoring The Superyacht Cup. The 4 day Palma edition of the Superyacht Cup is the longest running superyacht regatta in Europe and the Mediterranean. The event has become a favourite with owners, friends and captains around the world that visit Palma de Mallorca annually. Famed for its central location and reliable wind conditions in the Bay of Palma, the Superyacht Cup provides an ideal combination of professionally managed racing with a relaxed and fun atmosphere ashore.



# Investing in technology and machinery

Astilleros de Mallorca is a shipyard deeply rooted in the old artisan's tradition of the 40s, although our craftspeople do not simply conserve the technical heritage, but also enrich and adapt their knowledge to the present needs. The older and younger generations have worked side by side to upgrade and expand our service range and facilities, boosting Astilleros into the refit and repair specialist that we have become.

The workshops have been newly equipped with a Ultrasonic cleaner, Load Bank, Laser alignment unit and Hydroblaster and the pump testing unit was specially built to provide an accurate image of the actual flow delivery of pumps.



The TIG Welding machine allows us to weld sheets of up to 40mm without pre heating.



## Redefined facilities

Among many other modernizing features established recently to optimize our capacities, we are satisfied with the great results brought by the Japanese 5s System, which is helping us to improve and create a more organized and pleasant work environment.



## New WOODWARD genset control systems installed by Astilleros de Mallorca

In a recent collaboration agreement Astilleros de Mallorca has been appointed as the Authorized Integrator of DSF Tecnologías SL in the Balearics. DSF is the exclusive South European distributor of a great variety of products and systems that allows us to consolidate our position as expert installers of protection, control and automation of generators. Astilleros de Mallorca will provide expert services for well known products like WOODWARD.

Our stock is at your disposal, to facilitate a rapid modernization of genset control systems.

Martin Algermissen from our Electrical Department comments: "Woodward's easYgen-3200™ is a versatile set of genset controllers and protection packages with all the flexibility and features needed to fit in a wide range of generators, no matter how old or new the models are. The user-friendly display allows you to standardize on a single genset controller for many uses. It replaces a great number of contacts and regulators saving main panels space."



# Recent refit: **PARAISO**



After a complete refit, we are delighted to see a radiant and unique superyacht cruising the seas again.

M/Y Paraiso was built at the Feadship shipyard in 1983, conceived by the De Voogt naval architects and interior Bannenberg Design.

After a thorough planning with the Owner, Designer, Captain and the Astilleros team, the yacht was hauled in May 2010.

Here are the most important works undertaken.



An access had to be opened up on the port side to remove both MTUs 16V 538TB82 and install the new MTUs 12V 4000 M53R engines.



The aft sun deck equipped with tenders and a heavy crane has been completely re-designed to create a relaxed sense of open space.

The Jacuzzi was constructed on the fore deck and to an optimal level offering the guests a marvellous view to the sea.



The interior was carefully refurbished, following the original Bannenberg Design concept.

# The team grows

Astilleros de Mallorca are proud to welcome the new employees and are looking forward to working with them in the future.



Alex Casares  
Project Manager



Nacho Díaz  
Project Manager



Marlène Raucoules  
Secretary



Jose Mora  
Project Manager



Eduardo Bautista  
Purchasing Assistant



Jenny Maul  
Commercial Assistant

# List of clients

2011-2012

- |                 |                    |
|-----------------|--------------------|
| 5 FISHES        | JBH                |
| ALAS LIBRES     | LA MIRAGE          |
| ALBATROS        | LADY ANASTASIA     |
| ALCOR           | LADY ECOSSE        |
| ALDONZA         | LADY DAHLIA        |
| APRIL FOOL      | LADY FERYAL        |
| AQUARIUS        | LIMITLESS          |
| ARRAYAN         | LISHEEN LADY       |
| AWAROA          | LOHENGRIN          |
| BABETTE         | LUDINOSA           |
| BALAJU          | MOONBEAM IV        |
| BEL ABRI        | ONLY NOW           |
| BLUE ATTRACTION | OUR TOY            |
| BOLERO          | PANGAEA            |
| CALLIOPE        | PARAISO            |
| CD TWO          | PASSION            |
| CHEETAH MOON    | PEGASO             |
| CREOLE          | PHILANDERER        |
| CYAN            | PSYRAX             |
| CYRANO DE B.    | RASSELAS           |
| CONSTANCE       | RED DRAGON         |
| DENIKI          | ROMARA             |
| ELEMENT         | SALAMAT            |
| ELLIX TOO       | SALEM              |
| EMELINA         | SCORPIONE DEL MARI |
| ENIGMA          | SHEHEREZADE        |
| FOREVER         | SHENANDOAH         |
| GALAXIA         | SECRET LOVE        |
| GALILEO         | TATASU             |
| GANESHA         | TILAC              |
| GEMINI LADY     | TWIZZLE            |
| GENEVIEVE       | VICTORIA DEL MAR   |
| GEORGIA         | VOYAGER            |
| IMAGINE         | WERE DREAMS        |
| INDIGO STAR     | WILLIAM TAI        |
| JAWARI          |                    |

# Astilleros partnerships

New products that improve our service range.



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